Financial statements

for the year ended 31 December 2016

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**GENERAL INFORMATION** 

### THE BANK

Canadia Bank Lao Limited (the "Bank"), a subsidiary of Canadia Bank Plc, was established in Lao People's Democratic Republic ("Lao P.D.R"). The Bank operates under Banking License No. 28/BOL granted by the Bank of Lao P.D.R ("the BOL") on 14 August 2015.

The initial registered capital of the Bank is LAK 300,000,000. The actual paid-up capital as at 31 December 2016 is LAK 300,000,000,000 (equivalent to US Dollar 36,746,693).

The principal activities of the Bank are to provide comprehensive banking and related financial services.

The Bank is located at Pangkham Road, Xiengyeun Village, Chathabouly District, Vientiane Capital, Lao P.D.R.

### **BOARD OF DIRECTORS**

Members of the board of directors during the year and at the date of this report are as follows:

Name	Title	Date of appointment
Mr. Pung Kheav Se	Chairman	21 March 2014
Mr. Charles Chuon Vann	Vice chairman	21 March 2014
Mr. Dethphouvang Moularath	Independent Director	1 September 2015
Mr. Lee Hong	Independent Director	1 September 2015
Mr. Ou Sophanarith	Member	21 March 2014
Mr. Lor Chee Leng	Member	21 March 2014
Ms. Song Khenglay	Member	21 March 2014

### **MANAGEMENT**

Members of the Management during the year and at the date of this report are as follows:

Name	Title	Date of appointment
Mr. Buth Ang Mr. Thai Nha	Chief Executive Officer Chief Financial Officer	6 June 2015 9 December 2015

### LEGAL REPRESENTATIVE

The legal representative of the Bank during the year and at the date of this report is Mr. Buth Ang – Chief Executive Officer.

### **AUDITORS**

The auditors of the Bank are Ernst & Young Lao Company Limited.

### REPORT OF MANAGEMENT

Management of Canadia Bank Lao Ltd ("the Bank") is pleased to present its report and the Bank's financial statements for the year ended 31 December 2016.

# MANAGEMENT'S RESPONSIBILITY IN RESPECT OF THE FINANCIAL STATEMENTS

The Bank's Management is responsible for the financial statements of each financial year which give a true and fair view of the financial position of the Bank and of its operational results and its cash flows for the year. In preparing those financial statements, the management of the Bank is required to:

- select suitable accounting policies and then apply them consistently;
- make judgments and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Bank will continue its business.

Management is responsible for ensuring that proper accounting records are kept which disclose, with reasonable accuracy at any time, the financial position of the Bank and to ensure that the accounting records comply with the applied accounting system. It is also responsible for safeguarding the assets of the Bank and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Management confirmed that it has complied with the above requirements in preparing the accompanying financial statements.

### STATEMENT BY MANAGEMENT

Management does hereby state that, in its opinion, the accompanying financial statements give a true and fair view of the financial position of the Bank as at 31 December 2016 and of the results of its operations and its cash flows for the year then ended in accordance with the Accounting Law of the Lao P.D.R and the regulations stipulated by the Bank of Lao P.D.R relevant to preparation and presentation of financial statements.

For and on behalf of Management:

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Mr. Buth Ang

Chief Executive Officer

Vientiane, Lao P.D.R

31 March 2017



Ernst & Young Lao Limited. 6th Floor, Capital Tower 23 Singha Road, Nongbone Village Saysettha District Vientiane Capital, Lao PDR Tel: +856 21 455 077 Fax: +856 21 455 078

Reference: 61175025/17538958

### INDEPENDENT AUDITORS' REPORT

To:

The Management of Canadia Bank Lao Ltd

### **Opinion**

We have audited the financial statements of Canadia Bank Lao Ltd ("the Bank"), which comprise the balance sheet as at 31 December 2016, and the income statement, statement of changes in equity and cash flow statement for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying financial statements of the Bank are prepared, in all material respects, in accordance with Accounting Law of the Lao P.D.R and with the regulations stipulated by the Bank of Lao P.D.R relevant to preparation and presentation of financial statements.

### Basis for Opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the Bank in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code) and the ethical requirements that are relevant to our audit of the financial statements in Lao P.D.R, and we have fulfilled our other ethical responsibilities in accordance these requirements and the IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### Emphasis of Matter

We draw attention to Note 2 to the financial statements, which describes the accounting policies adopted by the Bank. These accounting policies are not intended to present the financial position, the results of operations and cash flows of the Bank in accordance with international generally accepted accounting principles. Our opinion is not modified in respect of this matter.

### Responsibilities of the Bank's Management for the Financial Statements

The Bank's management is responsible for the preparation and fair presentation of the financial statements in accordance with the Accounting Law of the Lao P.D.R and with the regulations stipulated by the Bank of Lao P.D.R relevant to preparation and presentation of financial statements, and for such internal control as management determines is necessary to enable the preparation of the financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Bank's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Bank or to cease operations, or has no realistic alternative but to do so.



### Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Bank's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Bank's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Bank to cease to continue as a going concern.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

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Vientiane, Lao P.D.R

31 March 2017

INCOME STATEMENT for the year ended 31 December 2016

Code	ITEMS	Notes	For the year ended 31/12/2016 LAKm	For the period from 01/09/2015 to 31/12/2015 LAKm
A.	OPERATING INCOME AND EXPENSES			
<b>1.</b> 1.1 1.2	Interest and similar income Interest and similar income from interbank Interest and similar income from customers	3	<b>16,074</b> 746 15,328	<b>218</b> 28 190
<b>2.</b> 2.1	Interest and similar expense Interest and similar expense for interbank	3	(209)	(16)
2.2	Interest and similar expense for customers		(209)	(16)
I.	NET INTEREST AND SIMILAR INCOME		15,865	202
3	Fee and commission income	4	740	2,820
4	Fee and commission expense	4	(188)	(8)
5	Net gain/(loss) from dealing in foreign currencies	5	30	(379)
II.	NET OPERATING INCOME		16,606	2,635
В	OTHER INCOME AND EXPENSES			
6	Other operating income		60	-
7 7.1 7.2 7.3	Administration expenses Payroll and other staff costs Other administration expenses Other operating expense	6 7	(6,098) (3,534) (2,558) (6)	(1,851) (783) (1,068)
8	Depreciation and amortization charges		(5,698)	(2,081)
9	Other operating expenses	8	(301)	(428)
<b>10</b> 10.1	<b>Net provision for non-performing loans</b> Provision for non-performing loans charged to expense	12.2	-	-

INCOME STATEMENT (continued) for the year ended 31 December 2016

Code	ITEMS	Notes	For the year ended 31/12/2016 LAKm	For the period from 01/09/2015 to 31/12/2015 LAKm
111.	TOTAL PROFIT/(LOSS) BEFORE TAX		4,410	(1,725)
11	Current enterprise income tax	18	(667)	-
IV.	PROFIT/(LOSS) AFTER TAX		3,743	(1,725)

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> Mr. Thai Nha Chief Financial Officer

Vientiane, Lao P.D.R

31 March 2017

Reviewed by:

Mr. Buth Ang Chief Executive Officer

BALANCE SHEET as at 31 December 2016

Code	ASSETS	Notes	31/12/2016 LAKm	31/12/2015 LAKm
	Cash and balances with the BOL		139,697	235,762
1	Cash on hand	9	9,476	10,970
2	Balance with the BOL	10	130,221	224,792
II	Due from other banks		40,986	10,570
1	Demand deposits	11.1	4,536	3,570
2	Term deposits	11.2	36,450	7,000
Ш	Loans to customers, net of provision			
	for non-performing loans	12	145,862	85,655
IV	Fixed assets		8,849	13,067
1	Tangible fixed assets	13.1	6,338	6,634
2	Intangible fixed assets	13.2	2,511	6,433
v	Other assets		17,659	3,578
1	Accrued interests receivable	14	2,041	129
2	Other assets	15	15,618	3,449
	TOTAL ASSETS		353,053	348,632

BALANCE SHEET (continued) as at 31 December 2016

Code	LIABILITIES AND CAPITAL	Notes	31/12/2016 LAKm	31/12/2015 LAKm
ı	Due to other banks	16	39,197	31,945
1	Demand deposits		39,197	31,945
II	Due to customers	17	9,703	17,883
1	Demand deposits		653	11,352
2	Saving deposits		2,772	5,969
3	Fixed term deposits		6,278	562
III	Other liabilities		1,247	101
1	Accrued interest		118	4
2 3	Taxes payable	18.1	667	29
3	Others payables		462	68
	TOTAL LIABILITIES		50,147	49,929
IV	Capital and reserves		302,906	298,703
1	Paid-up capital	19	300,000	300,000
2	Regulatory reserve		201	-
3	General provision for credit activities	12.2	729	428
4 5	Foreign exchange reserve		159	- (4.725)
5	Retained earnings/(accumulated losses)		1,817	(1,725)
	TOTAL CAPITAL		302,906	298,703
	TOTAL LIABILITES AND CAPITAL		353,053	348,632

BALANCE SHEET (continued) as at 31 December 2016

Code	OFF BALANCE SHEET ITEMS	Notes	31/12/2016 LAKm	31/12/2015 LAKm
I	Collaterals and Mortgages			
<b>A</b> 1	Collaterals and Mortgages for loans Collaterals and Mortgages for loans to customers		438,456	335,633
	TOTAL COLLATERALS AND MORTGAGES		438,456	335,633

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Mr. Thai Nha Chief Financial Officer

Vientiane, Lao P.D.R

31 March 2017

Reviewed by:

Mr. Buth Ang Chief Executive Officer

STATEMENT OF CHANGES IN EQUITY for the year ended 31 December 2016

	d by:	Reviewed by:				The man and and and and and and and and and a
302,906	1,817	729	159	201	300,000	Balance as at 31/12/2016
				1	ı	Net general provision charged during the year
•	'	201				Foreign exchange reserve
159	1	•	159		1	Tegalatoly leading
	(201)	1		201	1	
	3,743	1	I.	1		Not profit for the year
298,703	(1,725)	428	1	1	300.000	Balance as at 04/04/2016
	(>= :(:)	24	•		300,000	Balance as at 31/12/2015
298	(1 725)	428			000	Net general provision charged during the period
,	1	428	1	1	•	Net loss for the period
(1,7	(1,725)	1	1	,		Additional paid-up capital in the period
300,000	1		1	1	300,000	Balance as at 01/09/2013   Additional naid-up canital in the period
	1	1	1	,	1	370000000
	LAKM	LAKM	LAKm	LAKm	LAKM	ITEMS
Total	earnings	activities	reserve	reserve	capital	
	Retained	credit	exchange	Regulatory	Daid-un	
	(Acc	General provision for	Foreign			

Mr. Buth Ang Chief Executive Officer

Vientiane, Lao P.D.R

Mr. Thai Nha Chief Financial Officer

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CANADIA BANKA

31 March 2017

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CASHFLOW STATEMENT for the year ended 31 December 2016

ITEMS	Notes	For the year ended 31/12/2016 LAKm	For the period from 01/09/2015 to 31/12/2015 LAKm
Net profit/(loss) before tax		3,743	(1,725)
Adjustments for: Depreciation and amortization charges Written-off fixed assets		5,698 363	2,081 -
Loan loss provision expenses	12.2	301	428
Cash inflows before changing in operating assets and liabilities		10,105	784
(Increase)/decrease in operating assets Balances with other banks Loans and advances to customers Accrued interest income Other assets Increase/(decrease) in operating liabilities Due to other banks Customer deposits and other amounts due to customers Other liabilities		41,358 (60,207) (1,940) (12,141) 7,252 (8,180) 1,305	(142,927) (85,655) (101) (3,477) 31,945 17,883 101
Net cash flows used in operating activities		(22,448)	(181,447)
INVESTING ACTIVITIES Payments to acquire property and equipment		(1,843)	(15,148)
Net cash flows used in investing activities		(1,843)	(15,148)
FINANCING ACTIVITIES Capital contribution		-	300,000
Net cash flows from financing activities		-	300,000
Net change in cash and cash equivalents		(24,291)	103,405

CASHFLOW STATEMENT (continued) for the year ended 31 December 2016

ITEMS	Notes	For the year ended 31/12/2016 LAKm	For the period from 01/09/2015 to 31/12/2015 LAKm
Cash and cash equivalents at the beginning of the year/period		103,405	-
Effect of foreign exchange difference		-	-
Cash and cash equivalents at the end of the year/period	20	79,114	103,405

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จำภัก ANADIA BANK LAO CO. LTD

> Mr. Thai Nha Chief Financial Officer

Vientiane, Lao P.D.R

31 March 2017

Reviewed by:

Mr. Buth Ang

Chief Executive Officer

NOTE TO THE FINANCIAL STATEMENTS as at and for the year ended 31 December 2016

### 1. CORPORATE INFORMATION

### Establishment and operations

Canadia Bank Lao Limited (the "Bank"), a subsidiary of Canadia Bank Plc, was established in Lao People's Democratic Republic ("Lao P.D.R"). The Bank operates under Banking License No. 28/BOL granted by the Bank of Lao P.D.R ("the BOL") on 14 August 2015.

The principal activities of the Bank are to provide comprehensive banking and related financial services.

### Paid-up capital

The initial registered capital of the Bank is LAK 300,000,000,000. The actual paid-up capital as at 31 December 2016 is LAK 300,000,000,000 (equivalent to US Dollar 36,746,693).

### **BOARD OF DIRECTORS**

Members of the board of directors during the year and at the date of this report are as follows:

Name	Title	Date of appointment
Mr. Pung Kheav Se	Chairman	21 March 2014
Mr. Charles Chuon Vann	Vice chairman	21 March 2014
Mr. Dethphouvang Moularath	Independent Director	1 September 2015
Mr. Lee Hong	Independent Director	1 September 2015
Mr. Ou Sophanarith	Member	21 March 2014
Mr. Lor Chee Leng	Member	21 March 2014
Ms. Song Khenglay	Member	21 March 2014

### **MANAGEMENT**

Members of the Management during the year and at the date of this report are as follows:

Name	Title	Date of appointment
Mr. Buth Ang	Chief Executive Officer	6 June 2015
Mr. Thai Nha	Chief Financial Officer	9 December 2015

### Location

The Bank is located at Pangkham Road, Xiengyeun Village, Chathabouly District, Vientiane Capital, Lao P.D.R.

### **Employees**

Total employees of the Bank as at 31 December 2016 were 43 people.

NOTE TO THE FINANCIAL STATEMENTS (continued) as at and for the year ended 31 December 2016

### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

### 2.1. Statement of compliance

Management of the Bank states that the accompanying financial statements have been prepared in compliance with the Accounting Law of Lao PDR and the regulations stipulated by the Bank of Lao PDR relevant to preparation and presentation of financial statements.

### 2.2. Basis of preparation

The Bank prepared its financial statements in millions of Lao Kips ("LAKm") in accordance with Decree No. 02/PR by the Prime Minister of Lao PDR dated 22 March 2000 and the Accounting Law of Lao PDR and the regulations stipulated by the Bank of Lao PDR relevant to preparation and presentation of financial statements ("LAS").

The accompanying financial statements have been prepared using accounting principles, procedures and reporting practices generally accepted in Lao P.D.R. Accordingly, the income statement, the balance sheet, the statement of changes in equity, the cash flow statement and the notes thereto are not designed for those who are not informed about Lao P.D.R's accounting principles, procedures and practices and furthermore are not intended to present the financial position of the Bank and its results of operations and cash flows in accordance with accounting principles and practices generally accepted in countries other than Lao P.D.R.

### 2.3. Fiscal year

The Bank's fiscal years start on 1 January and end on 31 December, except for the first fiscal year which started on 1 September 2015 and ended on 31 December 2015.

### 2.4. Recognition of interest income and expense

Interest income and expense are recognized in the income statement on accrual basis using straight-line method and the interest rates stipulated in the lending/depositing contracts with customers.

The recognition of accrued interest income is suspended when the loans becoming non-performing (See Note 2.8 for the definition of non-performing loans) or when management believes that the borrower has no ability to repay the interest and principal. Interest income on such loans is only recorded in the income statement when actually received.

### 2.5. Recognition of fee and commission

Fee and commission consists of fees received for fund transfer (including trade settlement), fee arising for foreign currency exchange transactions and fee arising from financial guarantees.

Fee and commissions are recognized into income statement on cash basis.

### 2.6. Cash and cash equivalents

Cash and cash equivalents consist of cash and highly liquid short-term investments with an original maturity of 30 days or less that are readily convertible to known amount of cash and accounts due from banks with original maturity of 30 days or less.

NOTE TO THE FINANCIAL STATEMENTS (continued) as at and for the year ended 31 December 2016

### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

### 2.7. Loans to customers

Loans to customers are recognized at cost and presented at outstanding balance less provision for non-performing loans.

### 2.8. Specific provision for loans to customers

In accordance with Regulation 324/BOL ("BOL324") dated 19 April 2011, the Bank is required to classify loans and create provision for impairment losses. Accordingly, loans are classified into Performing loans or Non-performing loans based on the payment arrears status and other qualitative factors. Loans classified as either Normal or Pass (Group A) or Watch or Special Mention (Group B) are considered as Performing loans. Loans classified as either Substandard (Group C) or Doubtful (Group D) or Loss (Group E) are considered Non-performing loans.

According to Regulation 324/BOL, provision for non-performing loans is established by multiplying the outstanding balance of each loan item with the provision rates applicable to that loan classification as follows:

No	Category	Specific provision rate
Α	Normal or Pass	0%
В	Watch or Special Mention	3%
С	Substandard	20%
D	Doubtful	50%
E	Loss	100%

Changes in specific provision is recorded to the income statement as "Net provision for non-performing loans charged to/(reversed out of) expense". Accumulated specific provision reserve is recorded in the balance sheet in "Loans to customers, net of provision for non-performing loans".

Details on the loan classification and provision and the provision amount that are actually booked by the Bank as at 31 December 2016 are presented in Note 12.2.

### 2.9. General provision for credit activities

In accordance with BOL324, the Bank is required to create a general provision for loan losses at the rate 3.00% of the total balance of Watch or Special Mention loans as at the balance sheet date and general provision made for Normal or Pass loans shall be created upon the BOL's notification for each year. For the year ended 31 December 2016, the general provision rate for Normal or Pass loans is ranging from 0.5% to 1% in accordance with the Official Letter No. 242/BOL issued by the Bank of Lao P.D.R on 2 April 2011. Accordingly, the Bank provided general provision at rate of 0.5% out of total balance of Normal or Pass loans.

The Bank complied with the BOL's regulations on general provision provided for Normal or Pass and Watch or Special Mention loans for the year ended 31 December 2016.

In accordance with the relevant accounting regulations as stipulated by the Bank of Lao P.D.R, any changes in general provision for credit activities are recorded to the income statement as "Other operating expenses" for general provision expense and "Other operating income" for reversal of general provision expense and the balance of general provision reserve is recorded in the balance sheet in "General provision for credit activities" under capital and reserves of the Bank.

Details of change in general provision for credit activities are presented in Note 12.2.

NOTE TO THE FINANCIAL STATEMENTS (continued) as at and for the year ended 31 December 2016

### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

### 2.10. Fixed assets

Fixed asset includes tangible fixed assets and intangible fixed assets. Tangible fixed assets consist of office equipment, furniture and fixtures, building improvements, and motor vehicles. Intangible fixed assets include start-up costs.

Fixed assets are stated at cost less accumulated depreciation and amortization, if any.

The cost of an asset comprises its purchase price plus any directly attributable costs of bringing the asset to working condition for its intended use.

Expenditures for additions, improvements and renewals are capitalized and expenditures for maintenance and repairs are charged to the income statement.

When assets are sold or disposed, their cost and accumulated depreciation are removed from the balance sheet and any gains or losses resulting from their disposal are posted to the income statement.

### 2.11. Depreciation and amortization

Depreciation and amortization of fixed assets are provided on the straight line basis at prescribed rates over their estimated useful life in accordance with the new Tax Law No.70/NA dated 15 December 2015 which is effective on or after 24 May 2016 stipulated by the President of the National Assembly. The following are the annual rates used.

Tangible fixed assets:

Building & improvement	5%
Office equipment	20%
Furniture & fixtures	20%
Motor vehicles	20%
IT Equipment	20%

Intangible fixed assets:

Start-up costs 50% Software 50%

### 2.12. Reserves

Under the requirement of the Law on commercial Bank dated 16 January 2007, commercial banks are required to appropriate net profit to following reserves:

- Regulatory reserve fund
- Business expansion fund and other funds
- Foreign exchange reserve fund

In accordance with the Regulation on capital adequacy No.01/BOL dated 28 August 2001 by the Governor of the Bank of Lao PDR and other relevant guidance, commercial banks are required to provide regulatory reserve fund at the rate between 5% to 10% of profit after tax depending on the decision of the Management. The Business expansion fund and other funds shall be created upon decision of the Management. Since the Bank has accumulated losses, the Bank has not provided for statutory reserves for the year ended 31 December 2016.

In accordance with the Regulation No.237/BAF dated 17 May 2016 by the Bank of Lao PDR on recognition of foreign currency transactions, commercial banks are required to provide foreign exchange reserve fund for unrealized foreign exchange difference as at the year end.

NOTE TO THE FINANCIAL STATEMENTS (continued) as at and for the year ended 31 December 2016

### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

### 2.13. Foreign currency transactions

The Bank maintains its accounting system and records all transactions in original currencies. Monetary assets and liabilities denominated in foreign currencies at year end are translated into LAK at exchange rates ruling on the balance sheet date (see the list of exchange rates of applicable foreign currencies against LAK on 31 December 2016 as presented below). Foreign exchange differences arising from the translation of monetary assets and liabilities on the balance sheet date are recognized in equity.

	31/12/2016
	LAK
United State Dollar ("USD")	8,167
Thai Baht ("THB")	229
Chinese Yuan ("CNY")	1,177
Euro ("EUR")	8,538
Pound ("GBP")	9,938
Australia Dollar ("AUD")	5,842

### 2.14. Taxation

Provision is made for taxation on the current period's profits, based on the Tax Law governing taxation within Lao P.D.R. The Bank is obliged to pay tax at rate of 24% of total profit before tax in accordance with the new Tax Law No.70/NA dated 15 December 2015 which is effective on or after 24 May 2016. Accordingly, the Bank is subject to the tax rate of 24% for the year ended 31 December 2016 (2015: 24%). The Bank's tax returns are subject to examination by the tax authorities. Because the application of tax laws and regulations in many types of transactions is susceptible to varying interpretations, amounts reported in the financial statements could be changed at a later date upon final determination by the tax authorities.

### 2.15. Employee benefit

### Post-employment benefits

Post-employment benefits are paid to retired employees of the Bank by the Social Security Fund Department which belongs to the Ministry of Labor and Social Welfare. The Bank is required to contribute to these post-employment benefits by paying social insurance premium to the Social Insurance Agency at the rate of 6% of employee's basic salary on a monthly basis. The Bank has no further obligation concerning post-employment benefits for its employees other than this.

### Termination benefits

In accordance with Article 82 of the Amended Labour Law No. 43/NA approved by the President of the Lao People's Democratic Republic on 28 January 2014, the Bank has the obligation to pay allowance for employees who are terminated by dismissal in the following cases:

- The employee lacks specialised skills or is not in good health and thus cannot continue to work;
- ► The employer considers it necessary to reduce the number of workers in order to improve the work within the labour unit.

For the termination of an employment contract on any of the above-mentioned grounds, the employer must pay a termination allowance which is calculated on the basis of 10% of the basic monthly salary earned before the termination of work for the worker who has worked for less than three years. For workers who have worked for more than three years, the basis of calculation shall be 15%. As at 31 December 2016, there are no employees of the Bank who were dismissed under the above-mentioned grounds; therefore the Bank has not made a provision for termination allowance in the financial statements.

NOTE TO THE FINANCIAL STATEMENTS (continued) as at and for the year ended 31 December 2016

### 3. NET INTEREST AND SIMILAR INCOME

	For the year ended 31/12/2016 LAKm	For the period from 01/09/2015 to 31/12/2015 LAKm
Interest and similar income from:		
Interbank transactions	746	28
Loans to customers	15,328	190
	16,074	218
Interest and similar expense for:		
Customer deposits	(209)	(16)
	(209)	(16)
Net interest and similar income	15,865	202

### 4. FEES AND COMMISSION INCOME AND EXPENSE

	For the year ended 31/12/2016 LAKm	For the period from 01/09/2015 to 31/12/2015 LAKm
Fees and commission income from		
Credit activities	740	2,820
	740	2,820
Fees and commission expense from		
Commission in interbank transactions	63	6
Other fees and commissions	125	2
	188	8

### 5. NET GAIN/(LOSS) FROM DEALING IN FOREIGN CURRENCIES

	30	(379)
Loss from foreign exchange spot rate differences	(2,696)	(707)
Gain from foreign exchange spot rate differences	2,726	328
	For the year ended 31/12/2016 LAKm	For the period from 01/09/2015 to 31/12/2015 LAKm

NOTE TO THE FINANCIAL STATEMENTS (continued) as at and for the year ended 31 December 2016

### 6. PAYROLL AND OTHER STAFF COSTS

		For the period from
	For the year ended	01/09/2015 to
	31/12/2016	31/12/2015
	LAKm	LAKm
Wages and allowances	3,414	782
Other employee expenses	120	1
	3,534	783

### 7. OTHER ADMINISTRATION EXPENSES

	For the year ended	For the period from 01/09/2015 to
	31/12/2016	31/12/2015
<u>-</u>	LAKm	LAKm
External services	502	324
Publication, marketing and promotion	67	74
Office rental	957	324
Telecommunication	122	64
Training, meeting and seminar	127	35
Expenses in banking business	4	68
Consultant fees	101	158
Other expenses	678	21
_	2,558	1,068

### 8. OTHER OPERATING EXPENSES

		For the period from
	For the year ended	01/09/2015 to
	31/12/2016	31/12/2015
	LAKm	LAKm
General provision for loans to customers		
(see Note 12.2)	301	428
	301	428

NOTE TO THE FINANCIAL STATEMENTS (continued) as at and for the year ended 31 December 2016

### 9. CASH ON HAND

	31/12/2016 LAKm	31/12/2015 LAKm
Cash on hand in LAK  Cash on hand in foreign currencies	2,853 6,623	2,408 8,562
	9,476	10,970
10. BALANCES WITH THE BOL		
	31/12/2016 LAKm	31/12/2015 LAKm
Demand deposit	65,102	88,865
Compulsory reserve (*)	879	4,019
Registered capital reserve (**)	64,240	131,908
	130,221	224,792

Balances with the BOL include demand deposit, compulsory reserve and registered capital reserve. These balances earn no interest.

- (\*) Under regulations of the BOL, the Bank is required to maintain certain cash reserves with the BOL in the form of compulsory deposits, which are computed at 5.00% for LAK and 10.00% for foreign currencies, on a fortnight basis, of customer deposits having original maturities of less than 12 months (2015: 5.00% and 10.00%).
- (\*\*) According to Decree No. 02/PR of BOL, commercial bank are required to maintain a minimum balance of special deposit at BOL which is equivalent to 25% of their paid-up capital to secure for their operational continuance. The Bank was then approved by the BOL in Official Letter No. 145/BOL dated 22 April 2016, 191/BOL dated 12 May 2016, 200/BOL dated 25 May 2016, 229/BOL dated 10 June 2016, 242/BOL dated 21 June 2016, 254/BOL dated 28 June 2016, 362/BOL dated 6 September 2016, 374/BOL dated 12 September 2016 and 481/BOL dated 17 November 2016 to withdraw from this deposit account to supplement its working capital. As at 31 December 2016, the balance of this special deposit is LAKm 64,240.

### 11. DUE FROM OTHER BANKS

### 11.1 Demand deposits

	31/12/2016 LAKm	31/12/2015 LAKm
Demand deposits at domestic banks		
Banque Pour le Commerce Exterieur Lao ("BCEL")	557	3,277
Maruhan Japan Bank Laos	5	-
Demand deposits at foreign banks		
Canadia Bank Plc	3,974	293
	4,536	3,570

NOTE TO THE FINANCIAL STATEMENTS (continued) as at and for the year ended 31 December 2016

### 11. **DUE FROM OTHER BANKS** (continued)

# 11.2 Term deposits

		_	31/12/2016 LAKm	31/12/2015 LAKm
Term deposit at domestic bank				
Banque Pour le Commerce Exterie	eur Lao ("BC	EL")	31,450	7,000
Maruhan Japan Bank Laos		<u>-</u>	5,000	
		:	36,450	7,000
			Interest	Balance at
			rate	31/12/2016
Bank	Currency	Term	(% p.a.)	LAKm
Banque Pour le Commerce				
Exterieur Lao ("BCEL")	LAK	12 months	2.25%	4,500
,	LAK	6 months	1.75%	2,500
	LAK	12 months	2.25%	24,450
Maruhan Japan Bank Laos	LAK	12 months	4.00%	2,500
	LAK	12 months	4.00%	2,500
				36,450

### 12. LOANS TO CUSTOMERS, NET OF PROVISION FOR NON-PERFORMING LOANS

	_	31/12/2016 LAKm	31/12/2015 LAKm
Loans to customers (Note 12.1) Less specific provision for credit losses (Note	e 12.2)	145,862 -	85,655 -
•		145,862	85,655
	For the year er 31/12/2 Interest r % per an	nded 2016 ates	the period from 01/09/2015 to 31/12/2015 Interest rates % per annum
Loans denominated in USD Loans denominated in LAK	7.75% - 15.0 10.00% - 15.0		9.00% - 13.00% 3.80% - 14.33%

NOTE TO THE FINANCIAL STATEMENTS (continued) as at and for the year ended 31 December 2016

# 12. LOANS TO CUSTOMERS, NET OF PROVISION FOR NON-PERFORMING LOANS (continued)

### 12.1 Analysis of loans to customers

Analysis by currency

	31/12/2016 LAKm	31/12/2015 LAKm
Loans denominated in USD Loans denominated in LAK	62,296 83,566	57,855 27,800
	145,862	85,655
Analysis by status of loans		
	31/12/2016 LAKm	31/12/2015 LAKm
Performing loans Non-performing loans ("NPL")	145,862	85,655 -
	145,862	85,655
Analysis by original term		
	31/12/2016 LAKm	31/12/2015 LAKm
Short-term loans Medium-term loans Long-term loans	1,218 113,743 30,901	- 85,655 -
-	145,862	85,655

NOTE TO THE FINANCIAL STATEMENTS (continued) as at and for the year ended 31 December 2016

# 12. LOANS TO CUSTOMERS, NET OF PROVISION FOR NON-PERFORMING LOANS (continued)

### 12.2 Provision for credit losses

Movement of provision for credit losses of the Bank for the year ended 31 December 2016 is as follows:

	Provision for NPL LAKm	General provision LAKm	Total LAKm
Balance as at 31/12/2015 Provision charged to expense in the	-	428	428
period	-	1,266	1,266
Reversal of provision in the period	-	(966)	(966)
Foreign exchange difference		1	1
Balance as at 31/12/2016		729	729

The breakdown of loan classification and provision as required by the BOL as at 31 December 2016 is as follows:

Classification	Loan balance LAKm	Specific provision LAKm	General provision LAKm	Total provision LAKm
Current	145,862	-	729	729
Special Mention	-	-	-	-
Sub-standard	-	-	-	-
Doubtful	-	-	-	-
Loss	<u> </u>	<u>-</u>		
Total	145,862		729	729

NOTE TO THE FINANCIAL STATEMENTS (continued) as at and for the year ended 31 December 2016

### 13. FIXED ASSETS

### 13.1 Tangible fixed assets

Movements of the balance of tangible fixed assets for the year ended 31 December 2016 are as follows:

	Building &	Office	Furniture	Motor	IT	
	improvement				Equipment	Total
	LAKm	LAKm	LAKm	LAKm	LAKm	LAKm
Cost:						
As at 31/12/2015	4,065	753	350	327	1,990	7,485
Additions for the year	57	415	68	1,037	154	1,731
Written-off		(121)	(19)		(637)	(777)
As at 31/12/2016	4,122	1,047	399	1,364	1,507	8,439
Accumulated depreciation:						
As at 31/12/2015	415	88	45	65	238	851
Charge for the year	821	183	77	203	380	1,664
Written-off		(16)	(5)		(393)	(414)
As at 31/12/2016	1,236	255	117	268	225	2,101
Net book value:						
As at 31/12/2015	3,650	665	305	262	1,752	6,634
As at 31/12/2016	2,886	792	282	1,096	1,282	6,338

### 13.2 Intangible fixed assets

Movements of the balance of intangible fixed assets for the year ended 31 December 2016 are as follows:

	Start-up cost	Software	Total
	LAKm	LAKm_	LAKm
Cost:			
As at 31/12/2015	6,419	1,244	7,663
Additions for the year	<u> </u>	112	112
As at 31/12/2016	6,419	1,356	7,775
Accumulated amortization:			
As at 31/12/2015	1,076	154	1,230
Charge for the year	3,199	835	4,034
As at 31/12/2016	4,275	989	5,264
Net book value:			
As at 31/12/2015	5,343	1,090	6,433
As at 31/12/2016	2,144	367	2,511

NOTE TO THE FINANCIAL STATEMENTS (continued) as at and for the year ended 31 December 2016

### 14. ACCRUED INTERESTS RECEIVABLE

	31/12/2016 LAKm	31/12/2015 LAKm
Accrued interest receivable from: Loans to customers Term deposits	1,413 628	101 28
	2,041	129
15. OTHER ASSETS		
	31/12/2016 LAKm	31/12/2015 LAKm
Prepaid expenses Receivables from shareholders Others	2,903 12,698 17	3,311 - 138
Others	15,618	3,449
16. DUE TO OTHER BANKS		
	31/12/2016 LAKm	31/12/2015 LAKm
Demand deposit from: - Canadia Bank Plc - ST Bank Co., Ltd - Other financial institutions	38,714 481 2	31,945 - -
	39,197	31,945
17. DUE TO CUSTOMERS		
	31/12/2016 LAKm	31/12/2015 LAKm
Demand deposits  Demand deposits in LAK  Demand deposits in FC	<b>653</b> 594 59	<b>11,352</b> 11,316 36
Saving deposits Saving deposits in LAK Saving deposits in FC	<b>2,772</b> 925 1,847	<b>5,969</b> 173 5,796
Fixed term deposits Fixed term deposits in LAK Fixed term deposits in FC	6,278	<b>562</b> 100 462
i iven reitii nebosirs III I O	6,278	407

NOTE TO THE FINANCIAL STATEMENTS (continued) as at and for the year ended 31 December 2016

### 17. AMOUNTS DUE TO CUSTOMERS (continued)

The interest rates for these deposits are as follows:

		For the period from
	For the year ended	01/09/2015 to
	31/12/2016	31/12/2015
	% per annum	% per annum
Demand deposits in LAK	0.00%	0.00%
Demand deposits in USD	0.00%	0.00%
Demand deposits in THB	0.00%	0.00%
Saving deposits in LAK	1.91% - 8.5%	1.96% - 6.50%
Saving deposits in USD	1.50%	1.50% - 5.50%
Saving deposits in THB	1.50%	1.50% - 6.00%
Term deposits in LAK	N/A	N/A
Term deposits in USD	5.75% - 6.00%	N/A
Term deposits in THB	2.75% - 5.5%	N/A

### 18. TAXATION

### 18.1 Taxes payable

	667	29
Profit taxes payable Foreign contractor tax payable	667 	29
Purities and the	LAKm	LAKm
	31/12/2016	31/12/2015

### 18.2 **Profit Tax** ("PT")

The Bank is obliged to pay tax at rate of 24% on total profit before tax of the period in accordance with Tax Law No.70/NA dated 15 December 2015 which is effective on or after 24 May 2016.

PT payable at the end of the year/period	667	-
year/period PT paid during the year/period	- - -,_	- - -
Current PT expense, at the statutory rate of 24% PT payable at the beginning of the	667	-
Taxable income	2,778	(1,725)
Carried forward loss Non-deductible expense	(1,725) 93	<u> </u>
Profit/(loss) before tax	4,410	(1,725)
_	31/12/2016 LAKm	31/12/2015 LAKm
	For the year ended	For the period from 01/09/2015 to

The Bank's tax returns are subject to examination by the tax authorities. Because the application of tax laws and regulations in many types of transactions is susceptible to varying interpretations, amounts reported in the financial statements could be changed at a later date upon final determination by the tax authorities.

NOTE TO THE FINANCIAL STATEMENTS (continued) as at and for the year ended 31 December 2016

### 19. PAID-UP CAPITAL

The movement of paid up capital during the period is presented below:

		For the year ended 31/12/2016 LAKm	For the period from 01/09/2015 to 31/12/2015 LAKm
Opening balance Increase in the pe	eriod	300,00	300,000
Closing balance		300,000	300,000
20. CASH AND CASI	H EQUIVALENTS	31/12/2016 LAKm	31/12/2015 LAKm
Cash on hand Current accounts Current accounts		9,476 65,102 4,536	10,970 88,865 3,570
		79,114	103,405

### 21. RELATED PARTY TRANSACTIONS

Related party transactions include all transactions undertaken with other parties to which the Bank is related. A party is related to the Bank if:

- (a) directly, or indirectly through one or more intermediaries, the party:
  - controls, is controlled by, or is under common control with, the Bank (this includes parents, subsidiaries and fellow subsidiaries);
  - ▶ has an interest in the Bank that gives it significant influence over the Bank; or
  - has joint control over the Bank.
- (b) the party is a joint venture in which the Bank is a venture;
- (c) the party is a member of the key management personnel of the Bank or its parent;
- (d) the party is a close member of the family of any individual referred to in (a) or (d);
- (e) the party is a Bank that is controlled, jointly controlled or significantly influenced by, or for which significant voting power in such Bank resides with, directly or indirectly, any individual referred to in (c) or (d); or
- (f) the party is a post-employment benefit plan for the benefit of employees of the Bank, or of any Bank that is a related party of the Bank.

NOTE TO THE FINANCIAL STATEMENTS (continued) as at and for the year ended 31 December 2016

### RELATED PARTY TRANSACTIONS (continued) 21.

Balances with related parties as at 31 December 2016 are as follows:

	De la tiene alain	Transactions	31/12/2016 Receivable/(payable) LAKm
Related party	Relationship	Transactions	
Canadia Bank Plc	Owner	Demand deposits from the parent bank Demand deposits at the parent bank	(38,714) 3,974
Significant transactions with related parties during the year ended 31 December 2016 were as follows:			
			For the year ended 31/12/2016
		Transaction	LAKm
Canadia Bank Plc Canadia Bank Plc		Receipt of deposits Placement of deposits	(6,769) 3,681
Transactions with key management personnel of the Bank			
Remuneration to members of the Board of Management is as follows:			
		31/12/2016 LAKm	
Salaries		519 83	
Bonus			

### **EVENTS AFTER THE BALANCE SHEET DATE** 22.

There is no matter or circumstance that has arisen since the balance sheet date that requires adjustment or disclosure in the financial statements of the Bank.

ແຫ່ງ ment Prepared by:

ແຄນນາເດຍລາວ จำภัด

CANADIA BANKA CO.,LTD

ซลอง

Mr. Thai Nha

Chief Financial Officer

Reviewed by:

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Mr. Buth Ang

Chief Executive Officer

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Vientiane, Lao P.D.R

31 March 2017